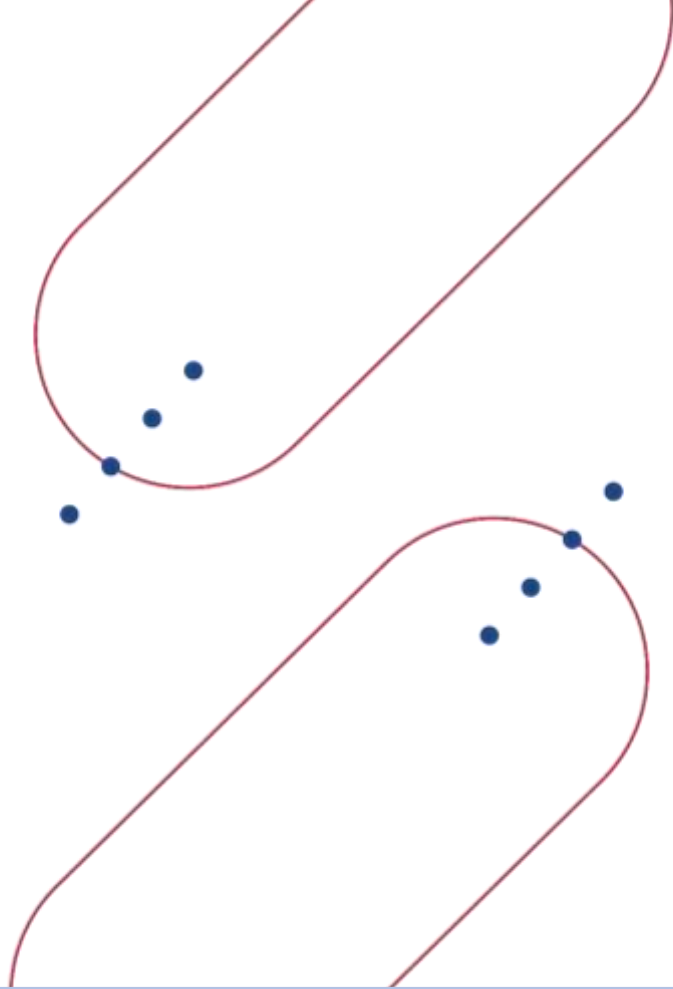


# ELANA Fund Management

**20+ years a market leader in Bulgaria**



# About ELANA Fund Management

**01**

## Who are we?

One of the first asset managers in Bulgaria and an innovator in Finance.

**02**

## What do we do?

We manage 9 mutual funds and specialise in discretionary investment management

**03**

## How can help?

Make your money work for you, not for the banks.

**04**

## Why us?

We offer high expertise, established products and services, as well excellence in customer service.



**01**

## **Top 5**

A stable positioning among the Top 5 asset managers in Bulgaria.

## **200+ mil.**

We manage over 200 mil. BGN worth of assets for our individual and institutional partners.

## **~ 6000**

Individual and institutional partners who trusted us through the years.



01

# Pioneers

Part of the oldest financial institution in the non-banking sector in Bulgaria – **ELANA**

**Innovator** in the areas of Finance and Investment management

Over **32 years** stability and trust





## Mission

We craft solutions, which build, protect and improve the financial wellbeing of our partners



## Vision

The first choice for those looking for an investment management partner in Bulgaria



## Values

Loyalty  
Expertise  
Ambition  
Creativity



# 8 ИНВЕСТИЦИОННИ ФОНДА



## Conservative strategy

ELANA Cash Fund  
ELANA Eurofund



## Balanced strategy

ELANA Balanced EUR Fund  
ELANA Balanced USD Fund



## Aggressive strategy

ELANA Real Estate Fund  
ELANA High Yield Fund  
ELANA Global Equity Fund  
ELANA Bulgaria



## Dynamic strategy

ELANA Ned Davis Research Dynamic Strategy



# Международни партньорства



## **KBC Asset Management**

- A structured product with principle protection - Horizon Commodity 1

## **Ned Davis Research**

- The first fund featuring US ETFs in Bulgaria
- An automated investment algorithm

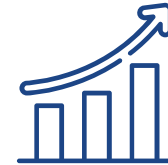


# We also offer:

**Investment plans** – systematic monthly investing strategy

**Discretionary investment management** – a personalised product for large individual and institutional partners

**Corporate programmes for financial wellness** – to stimulate employees and retain key staff members





On average, our team brings more than **16 years of experience** in portfolio management.

**International** educational exposure.

Diplomas and certificates:

**CFA, FRM, MBA**



**Our main asset is  
our people**



**e | elana**  
Fund Management



# 50+ awards in 22 years

## Best funds for CIE

ELANA Cash Fund and ELANA Balanced EUR Fund have been recognised by *Business New Europe*

## Leaders among mutual funds in Bulgaria

From 2016 to 2024, 5 of our funds have claimed prizes for their category in the national chart by *Investor.bg*.



## Annual winners in national charts

In the period between 2014 to 2023, we've appeared annually in Top 3 of the *Moitepari.bg* chart.

## Asset manager of the year

From 2006 to 2009; and in 2016 and 2020, named a leader in the chart by *the Banker*.



# Thank you!

Do you have any additional questions?

**Find us at:**

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# Disclaimer:

The information supplied in this material is for marketing purposes and cannot act as an investment consultation, advice, investments survey, study or recommendation how to invest, and should therefore not be considered as such. The information is accurate on the date of publication of this material and in the future are possible. We would like to inform our current and potential investors that the value of investments and the income from them can go down. Profit is not guaranteed and there is a risk that investors may not get back the amount originally invested. Mutual fund investments as well as the fund assets are not guaranteed by any insurance fund or other type of guarantee. Before taking a final decision, investors are advised to take a close look at the Fund's Prospect and the Key Information Document (KID) for this particular Fund. Funds' documents in Bulgarian language can be obtained on paper every working day at ELANA Fund Management offices and online at any time at <https://www.elana.net>. Future results are a subject of taxation depending on the personal situation of each individual investor and rules can change over time. A resume of the rights of each investor is available here. The Fund is actively managed, without following a specific index. ELANA Ned Davis Research Dynamic Strategy is not a collective investment scheme as defined by the Law on the Activity of Collective Investment Schemes and Other Collective Investment Enterprises (LACISOCIE). Investing in shares of this mutual fund, can bring certain risks, alongside the positives listed. These can be risks associated with liquidity, currency fluctuations, operational risks, political risks, macroeconomic risks, concentrations risks, among other. Complete information on potential risks can be found in the prospect of each particular fund.

